



ION wins competitive tender to supply Marlin SmartPort to 17 of CalMac Ferries' ports and ferry terminals

December 10, 2020

EDINBURGH, Scotland, Dec. 10, 2020 /PRNewswire/ -- ION Geophysical Corporation's Edinburgh-based Software group today announced the award of a competitive tender to supply Marlin SmartPort™ as a port management information system to CalMac Ferries Ltd. CalMac Ferries Ltd is the UK's largest ferry operator, managing 29 routes to over 50 destinations across 200 miles of Scotland's west coast and operator of 27 ports and harbours across the length and breadth of Scotland. ION's Marlin SmartPort solution will provide port management services to 17 of CalMac's harbours, including the major ferry port at Oban and the commercial cargo port at Perth, over an initial four-year term.

Marlin SmartPort makes ports more efficient and attractive for vessel owners and agents to use, increasing their competitive position while reducing costs and environmental impact. The Cloud-based solution integrates systems and data to create a common operating picture that provides better real-time visibility to optimize decision-making across the port community. For example, automating port call processes can reduce administration time by upwards of 50% while reducing errors.

"After an extensive tender process, we are pleased to select Marlin SmartPort as a solution that not only meets all of our immediate requirements, but also provides a long-term partnership to support our evolving needs," said Cameron MacPhail, CalMac's Head of Ports & Harbours. "ION has a strong reputation in the UK port community for an efficient, integrated digital system and a support team that helps drive innovation and value. Marlin SmartPort will support our modernization program to improve operational efficiencies and enhance the customer experience as well as our on-going environmental commitment."

Senior Vice President of ION's Edinburgh-based Software group, Stuart Darling, said, "We are delighted to be awarded this important contract from CalMac Ferries Ltd. The Marlin SmartPort solution received development funding from Scottish Enterprise at the start of the year, and this contract presents a great opportunity for us to deliver value from that investment across a wide range of harbours in Scotland. This award validates the competitiveness of our offering and demonstrates the breadth of Marlin to support a wide range of applications including port and ferry management. Marlin SmartPort was developed with input from port controllers and we continue to advance the platform to cover wide a range of use cases to deliver value to ports and harbours globally."

To learn more, visit iongeo.com/MarlinSmartPort.

About ION

Leveraging innovative technologies, ION delivers powerful data-driven decision-making to offshore energy, ports and defense industries, enabling clients to optimize operations and deliver superior returns. Learn more at iongeo.com.

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The information herein contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements may include information and other statements that are not of historical fact. Actual results may vary materially from those described in these forward-looking statements. All forward-looking statements reflect numerous assumptions and involve a number of risks and uncertainties. These risks and uncertainties include the risks associated with the timing and development of ION Geophysical Corporation's products and services; pricing pressure; decreased demand; changes in oil prices; agreements made or adhered to by members of OPEC and other oil producing countries to maintain production levels; the COVID-19 pandemic; and political, execution, regulatory, and currency risks. For additional information regarding these various risks and uncertainties, see our Form 10-K for the year ended December 31, 2019, filed on February 6, 2020. Additional risk factors, which could affect actual results, are disclosed by the Company in its filings with the Securities and Exchange Commission ("SEC"), including its Form 10-K, Form 10-Qs and Form 8-Ks filed during the year. The Company expressly disclaims any obligation to revise or update any forward-looking statements.

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